

HAROPA PORTS News letter

Your logistics solution in Europe

Come and meet HAROPA!

*simple free registration

> 5 & 8 mars : GABON-CONGO task force:

HAROPA, a port system central to trade with Africa! 2 dates to note:

> March 5 in Pointe Noire

> March 8 in Libreville



> March 20 to 23 : SITL 2018

meet HAROPA and its co-exhibitors at

Hall 6 stand L95

**Soget -Transports Aubin – CFT – Naviland
Cargo – Ferrovergne- CNM**

Attend our conferences during the Maritime Day and our workshop «ADP/HAROPA, THE air / sea corridor for French pulling power».



Meeting

with Henri Le Gouis
CEO EUROPE BOLLORE LOGISTICS

1/ Bollore Logistics is a major player in international transport and logistics: can you describe your business activities?

Bollore Logistics is a global supply chain player and one of the top 10 groups in the sector worldwide. We are present in 105 countries and on every continent, and are leaders on the French market. Bollore Logistics has also been present in Africa for over 50 years, where we operate the 1st integrated logistics network.

Over the years, Bollore Logistics has been succeeded in developing a global offer – freight forwarding, customs & regulatory compliance, industrial projects, logistics and supply chain – based on services with high value content combined with a high level of expertise in the business sectors of our customers. Bollore Logistics is now recognized as a logistics specialist in the Aeronautics & Defence, Luxury / Perfumes & Cosmetics, Energy, Distribution, Health, Automotive and Agrifood sectors.

Against a global backdrop of profound change, including the globalization of the needs of our key accounts, and the digital revolution underway in every sectors of the economy, our task is to support our import and export customers in their internationalization with high value-added solutions, allowing them to be more flexible, more responsive and more competitive in their markets.

2/ Bollore Logistics plays a key role in the logistics development of the Seine corridor (especially with the inauguration of your new multimodal hub at the foot of the Normandy bridge): what were your motivations and what are your short-term projects?

Our strategy is based on the deployment of global hubs. As such we wanted to invest in Le Havre in a multimodal platform designed to supply Greater Paris. The proximity of the multimodal terminal allows us to offer our customers more solutions to manage their supply chain throughout the Seine Valley. It is a strategic location that positions Bollore Logistics as a leader in the organization of multimodal transport. Thanks to this new site, in Normandy we have a total of 110,000 sq. m of warehouses, including 39,000 sq. m in Le Havre, run by four agencies and a network of more than 700 employees.

Our partnership with HAROPA allows us to play on the synergies between the three ports of the Seine corridor - Le Havre Rouen Paris - which make it possible to optimize the handling of international flows.

Last February 28, Bollore Logistics decided to operate a weekly river shuttle between Le Havre and Bonneuil-sur-Marne. This new service is fully in line with our development strategy for the Seine Valley. It meets the demand of our customers who wish to benefit from innovative, eco-responsible solutions. I should like to take this opportunity to thank HAROPA for your help and support for our new aims.

3/ Bollore Logistics and HAROPA have built up a long-term and sustainable partnership: what are your expectations with regard to the 1st port system of France?

Bollore Logistics has always been the first to invest in the development of port precincts and today, in their interconnection with the Seine corridor.

We believe that the future investments of HAROPA must help to improve links to the hinterland by favouring multimodal solutions. In line with that dynamic, HAROPA must continue to support projects for innovations that will enable the Seine Valley to stand out on the European seaboard.

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NEWS

➤ SOGET celebrates 10 years of international contracts

World leader in Port Community Systems, SOGET based in Le Havre signed its first international contract to implement the PCS in Mauritius in 2008. Since then, the PCS has been established in West Africa, Asia and the Caribbean.



➤ Heat treatment of export logs

In France, since October 2016, wood intended for export is subjected to under-bark heat treatment at 71°C (a phytosanitary treatment protocol approved by the French Ministry of Agriculture and Forestry and the Directorate General on Food Safety (DGAL)).

Against this backdrop and for guidance, here is a non-exhaustive list of companies providing heat treatment services:

| SEINE CORRIDOR | | |
|--|---|--|
| Compagnie Nouvelle de Manutention et de Transport | Port 5396 – SANDOUILLE (76) | pesage@cnm-groupe.com 02 35 55 17 17 |
| De Rijke | 383 route des Entreprises OUDALLE (76) | 02 35 13 06 06 |
| ASCO Logistique | Route de la Brèque LE HAVRE (76) | 02 35 20 67 40 |
| Assistance Anti-Nuisibles (AAN) | Paris Terminal | 03 44 21 92 19 |
| OUTSIDE THE SEINE CORRIDOR | | |
| FEROVERGNE | ZAC du Vieux Domaine - VIERZON (18) | Gilles Chabrier 04 73 23 45 23 - Gchabrier-prestalog@groupecombronde.com Yann Ledrezen 02 48 71 71 60 - Yann.ledrezen@groupecombronde.com |

Business communication



➤ **CUSTOMER INFO**
«Open to Europe! DIRECT CONNECTION with Germany»



➤ **2018 edition of the RORO 2017 performance indicators**



FLASH!
Flash our scheduled shipping lines!
get access to our search module
updated daily

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➤ HAROPA - Port of Le Havre is proud to welcome the first MSC Ro-Ro vessel

MSC, one of the world biggest shipowners, has deployed 2 ro-ro vessels for the first time in its history and from February 22nd, at Le Havre, in order to provide a fortnightly regular shipping service. with 3 ports in West Africa: Dakar, Conakry and Abidjan.

SPECIFICATIONS

- **Capacity = 6,700 cars**
(CEU = Car Equivalent Unit)
- **Loading** : All-type rolling vehicles out-of-gauge, breakbulk, especially large, heavy pieces and equipment for specific projects.



➤ **4 nouvelles escales en mars 2018 : Nouakchott, Lomé, Lagos Tin Can et Douala.**

With this new service, MSC strengthens HAROPA's ambition to become a benchmark multimodal ro-ro terminal in Europe.

➤ HAROPA and Customs are partners to ease and boost your imports/exports of new and second-hand vehicles :

- HAROPA, exceptional nauticality: a non-congested port, accessible to mega-ships 24/7 and to fully loaded vessels
- HAROPA chosen by **the top three shipping alliances**
- HAROPA, # 1 Ro-Ro terminal in France with 120 hectares and 370,000 vehicles in 2017 + 18%.
- HAROPA, # 1 French port system to serve the countries on the Western African Coast.

Simple and attractive customs solutions:

- Tailored-made customs procedure for second-hand vehicles
- Instant and automatic return of tax documents

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Contact French customs - Le Havre Office:

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Headlines

➤ SWISS RAIL EXPRESS ! For a fast, reliable and sustainable transport system

In 2018, the ports of Le Havre and Marseille-Fos, in association with the combined transport operator Naviland Cargo, will launch a rail shuttle that three times a week will connect each of the two French ports at the Chavornay terminal near Lausanne, ideally located in the heart of Romandy (the French-speaking part of western Switzerland).

These new connections will link Marseille-Fos and Le Havre direct via the Dijon-Gevrey terminal in Burgundy with the Terco terminal in Chavornay.

The new service is designed to boost trade with Switzerland, strengthen mass transport links and win new European markets. Thanks to this connection, goods from and to Switzerland will be able to reduce transit-times both to the Mediterranean markets and to those of the USA/Canada and South America.

Operational details of the shuttle:

3 weekly round trips: every Tuesday, Wednesday and Thursday

70 containers each way

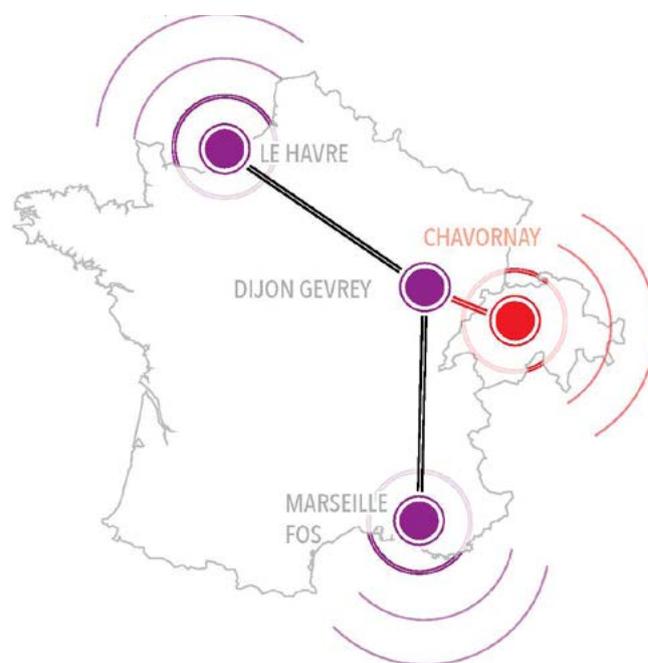
Focus on TERCO terminal in Chavornay:

4 railway lines

2 wheeled cranes with a capacity of 45 tons

Customs platform

Meaning a reduction of **12 000** trucks a year!



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HAROPA News

> Towards an efficient, attractive East-West port corridor



On January 11, in the presence of Catherine Trautmann, President of the Strasbourg Independent Port Authority (PAS), Jean-Louis Jérôme, Managing Director of the PAS and Hervé Martel, Vice-President of HAROPA & Managing Director of HAROPA - Port of Le Havre, signed a partnership agreement to increase the level of cooperation in many areas and provide an alternative solution to the Northern range ports which are becoming increasingly congested. A further challenge of the joint service offer is to open up the hinterlands of each of the ports to the economic infrastructure in Normandy, Ile-de-France, Alsace and, above all, Europe.

4 priorities for major development:

- > **MULTIMODALITY:** the PAS and HAROPA want to develop a regular, efficient rail service linking industrial estates on a day A - day B basis, The service is a trade issue that would allow Strasbourg to diversify the seaports connected to the region and facilitate exports. For HAROPA, the service would extend its hinterland to the East via Strasbourg.
- > **PORT COOPERATION**, and digitization, the exchange of good practices in terms of the management of «smart port» traffic,
- > **L'INNOVATION** et la digitalisation, l'échange de bonnes pratiques en matière de gestion des trafics « smart port ».
- > **PROMOTION** in Europe and internationally of France's strategic position in the seaborne and riverborne port economy.

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➤ **Bolloré launches its innovative, eco-responsible solution on the Seine corridor**



In the morning of February 28, the «Cyclone» barge with a capacity of 108 TEUs, chartered by Bolloré Logistics from SCAT, inaugurated its weekly round trip from the multimodal terminal of the port of Le Havre to the port of Bonneuil in the Paris region.

The service will be completed by calls at the Port of Gennevilliers and will offer an annual capacity of more than 5,000 TEUs to Paris ports, including 3,600 TEUs to Bonneuil. This new eco-friendly end-to-end solution will be based on a last-mile service operated by trucks running on CNG.

This integrated service is fully in line with HAROPA's environmental strategy, which focuses on three priority areas:

- Promoting logistics solutions of the virtuous circle type.
- Reducing the impact of port activities
- Integrating ports in their natural and urban environment

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➤ IKEA France chooses the Port of Gennevilliers for a reliable and sustainable supply chain

Developed by VAILOG, the future new-generation «Paris Air² Logistics» double-deck platform located in the heart of the port of Gennevilliers will be the site for a 50,000 sq. m warehouse for Ikea France to supply Paris and the West of the Ile de France region by the end of 2018.



Signature with the management of HAROPA - Ports of Paris, Ikea France Europe and Vailog»

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Located less than 5 km from Paris, this new urban distribution hub certified BREEAM «Excellent» is ideally located in the heart of the port of Gennevilliers and benefits from access to the existing river and rail infrastructure. Its location allows river connections with seaports for imports and exports and provides a sustainable logistics solution for urban delivery, as close as possible to consumer markets. Note that the platform will be equipped with 85 charging stations for electric vehicles.

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➤ Shipping Services: HAROPA - Port of Le Havre, a high level of service and safety



From left to right: Franck Bruger, Seaport Operations Department, HAROPA - Port of Le Havre, Gilles Lanfranchi, Chief Executive Piloting, Ludovic Perrouelle, Chief Executive Mooring, and Charles Boutry, Director of Boluda

Co-signed last February 5 by the departments in charge of piloting, mooring, the Harbour Master's Office, Port of Le Havre operations and Boluda, the new shipping services charter has a clear goal: to guarantee optimal levels of service and safety. To do so, it includes seven commitments: safety, reliability, fluidity, adaptability, consultation, information and anticipation.

All of these commitments are required to satisfy shipping companies, given the growth in traffic and the complexity of port calls with ships of increasing size ranging from 18,000 to 20,000 TEUs. **In 2017, the port of Le Havre berthed 129 ships of more than 15,000 TEUs including 40 of more than 18,000 TEUs.**

Finally, the charter formalises the continuity of the excellent relations that all of the Port's services maintain on a daily basis, making it possible to optimize the quality of service on offer: a powerful argument that continues to convince the 3 largest shipping alliances in the world to choose HAROPA for their commercial port calls.

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> A smart port for a smart city in a smart territory

BRAVO! The project «Smart port city, towards a new model of urban and industrial-port region integrated by innovation» is a laureate of the National Investments for the Future Programme! A new age is opening up for HAROPA - Port of Le Havre with more digital technology, secure exchanges and artificial intelligence to serve customers.

The project is backed by the Conurbation Community of Le Havre (CODAH), HAROPA - Port of Le Havre, the University of Le Havre Normandy, Synerzip LH and their economic and scientific partners. The partners, in multiple market sectors, have been united by a common goal: to transform the region surrounding Le Havre over the next 10 years by implementing highly concrete, innovative programmes: the future Harbour Master's Office and E-Maritime will facilitate and secure the transit of goods; the technology centre will welcome researchers, companies and start-ups by providing them with the means to experiment with real-life innovations: for example, the Optiroute, which will inform carriers in real time of the bridge and traffic situation and thus facilitate flows.

All of these objectives have been retained for their capacity to tangibly transform the region through technological, digital and environmental innovation.

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Flashback...

➤ Potatoes: Dare to export! Choose HAROPA!

Meeting in Le Havre on February 12 and 13, French potato producers focused on the levers they can activate in order to consolidate and develop their outlets, export markets in particular. Hervé Cornède, HAROPA Sales and Marketing Director was present on the panel to recall the solutions proposed to facilitate trade by the 1st French container port and 1st reefer port in France: a cold-chain logistics park with special equipment (reefer plugs on the terminals, logistics warehouses), a dynamic, specialized port community, and exceptional shipping services to Africa and the Middle East in particular. Producers can rely on HAROPA to win new markets, support their innovative and environmentally-friendly approaches and on the Higher Institute of Logistics Studies (ISEL), to model their flows.

HAROPA Web TV film:

 <http://webtv.haropaports.com/>

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Best green Seaport

➤ HAROPA - Port of Rouen Certified ISO 14001

HAROPA - Port of Rouen is now ISO 14001 certified for its environmental management. This certification validates a proactive environmental policy that integrates environmental issues into all of its facilities and 4 pilot activities:

- The transit of dredging sediment applied to the Port-Jérôme facility
- The process for back-filling borrow pits with dredging sediment
- The port operating process applied to the Radicatel terminal
- The Port's Environment department

The environmental policy of the Port of Rouen is included in the 2014-2019 strategic project and is based on a common approach with HAROPA - Port of Le Havre in order to have a coherent, integrated management plan for the Seine estuary.

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➤ APL voted Best Green shipping line by HAROPA

For the 3rd year in a row, the shipping company APL has been awarded the «Best green shipping line» trophy which rewards shipping lines for their environmental programmes, with particular regard to the reduction of CO² emissions (around 46% in 2017 for APL compared with 2009).

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