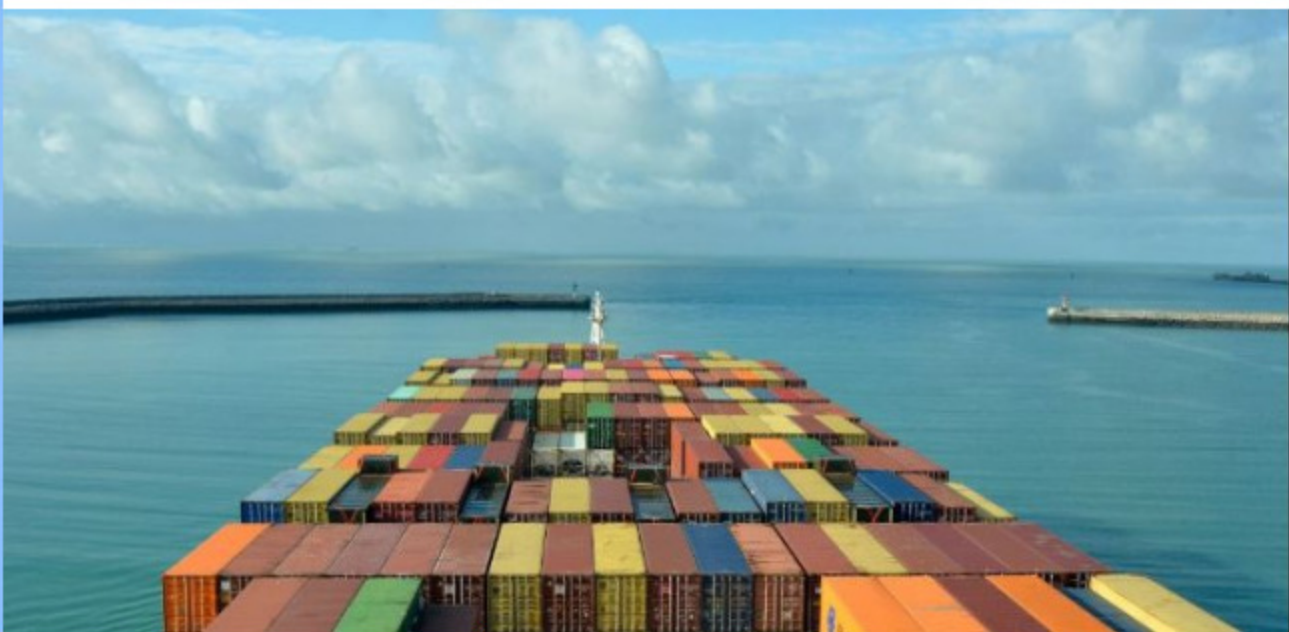


## Prospects are opening up for your exchanges with Vietnam

► September 2020



### FREE TRADE AGREEMENT

between **the European Union and Vietnam**:  
effective August 1<sup>st</sup>, 2020

This very ambitious agreement places Vietnam  
as **Europe's new privileged partner**:

#### Bilateral reduction of customs duties on goods:

► **-65%** on customs duties applied by Vietnam  
since August 1<sup>st</sup>

► **-71%** on customs duties applied by the EU since  
August 1<sup>st</sup>

►► **Ultimately, removal of 99% of customs duties** between both parties.  
(Maximum term 7 years for Vietnamese exports and 10 years for EU exports)

#### Vietnam: a land of exports, imports and investments

- South Korea workshop, new factory of the world
- strong growth (+6.8% in 2019) attracting investments



#### HAROPA and Vietnam:

##### ► A first-rate maritime offer:

- 5 ports affected: Vũng Tàu, Hồ Chi Minh-City, Hảiphong, Quy Nho'n, Da Nang
- 10 active armaments
- 47 weekly commercial offers



##### ► Best transit time of the Northern Range:

- **Import** from Hảiphong
- **Export** to Vũng Tàu, Hồ Chi Minh-Ville, Hảiphong

#### Top commodities:



- Furniture and manufactured goods
- Textile, clothing and luggage
- Agro-food (coffee...)

- Pharmaceuticals and cosmetics
- Non-perishable foodstuffs (malt...)
- Dairy products and other perishable foodstuffs

[Learn more about the agreement](#)



Access the HAROPA Regular Shipping Lines  
Search Module (LMR)

► [lmr.havre-port.net](http://lmr.havre-port.net)