

HAROPA PORTS FLASH Info

Your logistics solution in Europe

SIGNATURE OF AN EXCEPTIONAL LOCAL AGREEMENT IN LE HAVRE REAL RECOVERY SHOCK FOR THE PORT ACTIVITY

Last December and January, disruptions due to the national pension reform impacted the transport chain. Importers or their representatives had to change some logistics plans. After evaluating the impact of this forced situation, the terminal operators, UMEP, STH, TLF Overseas, the pilotage, towing and mooring services and HAROPA – Port of Le Havre signed on 2 March

2020 an exceptional local agreement to recover the activity.

The commercial measures decided by the port take into account the most severely impacted sectors; they are based on the principle of sharing the extra costs in a collective investment approach to create a real «recovery shock».

Please contact your provider for more information about the terms and conditions.



From left to right:

Boluda Towing represented by its Director of Operations > **Charles BOUTRY** // The Cooperative Society of Mooring of Havre-Antifer represented by its President > **Ludovic PERROUELLE** // Le Havre-Fécamp Pilot Station, represented by its President > **Gilles LANFRANCHI** // The Maritime and Port Union (UMEP), represented by its President > **Michel SEGAIN** // TLF Overseas represented by its General Delegate > **Florent NOBLET** // HAROPA - Port du Havre, represented by > **Baptiste MAURAND**, Chairman of the Managing Board and Chief Executive Officer // The Union of Freight Forwarders and Customs Brokers of Le Havre (STH), represented by its President > **Jean-Louis LE YONDRE** // TN GROUP represented by its CEO > **Christian de TINGUY** // GMP represented by its CEO > **Louis JONQUIERE** // CNMP represented by its Manager **Fabrice GRANDSERRE**.

The measures of 2 March 2020 local agreement

Container sector

The signatories agree to cover the additional storage costs of containers on Le Havre's terminals:

- **Import: neutralisation of storage costs for 14 days with no port activity** up to €30 per day per container (HAROPA - Port of Le Havre is contributing to €18/container and terminal operators €12/container). This measure represents an investment of 3 million euros.

> **Export: bilateral commercial measures** will be proposed to shipping companies which could not have benefited from the first port duty reduction measure.

Ro-ro sector

Measures to boost ro-ro activity to support the development of the port of Le Havre are being discussed with sector stakeholders.

Services to ships

The Pilotage, Towing and mooring Services have commonly decided to apply a 10% discount to any new service calling to Le Havre for the period from 1 April to 31 December 2020. This commercial measure concerns containerships and ro-ro vessels.

This arrangement complements the initial measures amounting to 3 million euros announced by HAROPA – Port of Le Havre on 5 February for shipping lines:

A one-off 30% commercial rebate will be offered on port fees on container ships for January and February 2020;

A tariff discount up to 30%

will be offered for two years to container ships stopping at the port of Le Havre during 2020 as part of the creation of a new service.



The package allows the financial effort of the port of Le Havre to reach more than **6 million euros** and thus sends a strong signal of collective mobilisation aimed at companies in the international transport chain.

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